



Community Bankers Association of Kansas presents...

Tuesday March 9, 2010

Managing & Monitoring High-Risk Customers

Telephone / Webinar scheduled 2:00 - 3:30 pm

The requirements of the Bank Secrecy Act make identifying, managing, and monitoring high-risk customers **PRIORITY ONE** in 2010. You may have customers identified as high risk based on their profile, that are not risky at all. Others become high risk due to their activity. How do we determine a customer's risk category and then manage and move that level up or down? How can we identify the owners of business accounts with multiple tiers? Who has the final say on whether we open foreign accounts? There is a great deal to consider when formulating a flexible, meaningful program to protect your bank from money laundering and other types of financial crimes. Learn all this and more with this informative webinar.

HIGHLIGHTS

- How to identify high-risk customers
- Using geography, products, services, and industry codes
- When does an ordinary customer move to a "red" file?
- Filing a SAR, repeated SAR filing, and account closing dos and don'ts
- Foreign companies and paperwork
- And Much, Much More...

SPEAKER:

Ann Brode, Brode Consulting Services, Inc.

WHO SHOULD ATTEND:

This informative session is directed to BSA officers/staff, security personnel, customer service representatives, branch managers, trainers, and anyone who monitors customer and risk assignment.

	<u>TRAINING OPTION</u>	MEMBER	NON-MEMBER
A	Telephone Seminar	\$205	\$275
B	Webinar (audio will be over normal phone lines / visuals over the web)	\$215	\$285
C	Webinar and On-Demand Web Link** Plus receive a FREE CD Rom	\$260	\$330
D	On-Demand Web Link** Plus receive a FREE CD Rom	\$200	\$270

****ON-DEMAND WEB LINK** is a recording of the live event including audio, visuals, and handouts. We even provide the presenter's email address so you may ask follow-up questions. Within 5 business days following the webinar, you will be provided with a web link that can be viewed anytime 24/7 for the next 6 months. This link will expire 6 months after the live program date. **But there's more . . . AS AN ADDED BONUS, you will also receive a FREE audio/visual CD ROM.*** The CD includes the original audio/visual presentation, the question and answer sessions, and the handouts. Use the on-demand link or this "off-the-shelf" training program for those that could not attend the live seminar and for future training. ***CD Rom for PC use only**

<u>CIRCLE OPTION</u>	Choose option above by circling corresponding letter next to seminar choice below. *See "EXAMPLE" Below **Pricing is for each seminar selected / per phone line
A B C D	Managing & Monitoring High-Risk Customers, <i>Tuesday, March 9</i> "EXAMPLE"
A B C D	Managing & Monitoring High-Risk Customers, <i>Tuesday, March 9</i>

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