



**Community Bankers Association  
of Kansas Presents**

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**22<sup>nd</sup> Annual Agricultural and  
Natural Resources Conference**

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Thursday and Friday, April 22 and 23, 2010  
**Antlers Hilton**  
4 South Cascade Avenue, Colorado Springs, CO

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Co-Sponsored by  
IBC Education Foundation  
Nebraska Independent Community Bankers  
Independent Community Bankers of America



**22<sup>nd</sup> Annual Ag and Natural Resources Conference**  
**Thursday and Friday, April 22 and 23, 2010**  
**Antlers Hilton, Colorado Springs, Colorado**

**Thursday, April 22, 2010**

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|---------------------|---|
| 7:30 – 8:30 am      | <b>Registration and Breakfast</b>   |
| 8:30 – 8:35 am      | <b>Opening Remarks</b><br><i>Barbara Walker, Executive Director, Independent Bankers of Colorado</i>      |
| 8:35 – 9:35 am      | <b>Regulatory Landscape</b><br><i>Larry Martin, Principal, Bank Strategies, LLC</i>                       |
| 9:35 – 9:45 am      | <b>Break</b>  |
| 9:45 – 11:00 am     | <b>Cattle Market Update</b><br><i>Randy Blach, CEO, Cattle-Fax</i>  |
| 11:00 – 11:15 am    | <b>Break</b>  |
| 11:15 am – 12:15 pm | <b>Grain Market Update</b><br><i>Dr. Stephen Koontz, Associate Professor, Colorado State University</i>   |
| 12:15 – 1:15 pm     | <b>Lunch</b>  |
| 1:15 – 2:15 pm      | <b>State of Agriculture Forecast</b><br><i>John Stulp, Commissioner of Agriculture, State of Colorado</i> |
| 2:15 – 2:30 pm      | <b>Break</b>  |
| 2:30 – 3:15 pm      | <b>Fowlers Green Initiative</b><br><i>L. Wayne Snider, Town Administrator, Town of Fowler</i>             |
| 3:15 – 3:30 pm      | <b>USDA Grant Programs</b><br><i>Jim Isgar, Colorado State Director of USDA Rural Development</i>         |
| 3:30 – 4:00 pm      | <b>Farmer Mac</b><br><i>Speaker to be announced</i>   |
| 4:00 pm             | <b>Adjourn</b>  |

## **Friday, April 23, 2010**

- 7:30 – 8:30 am      **Breakfast**
- 8:30 – 9:00 am      **ICBA Federal Legislative/Farm Bill Update**  
*Mark Scanlan, Director Office of Agriculture & Rural Policy*  
*Independent Community Bankers of America*
- 9:00 – 10:00 am    **Credit Risk Profiling**  
*Dr. David Kohl, Professor Emeritus in the AAEC Department at Virginia Tech*
- 10:15 – 10:30 am    **Break**
- 10:30 – 11:30 am    **Credit Risk Profiling Continued**
- 11:30 am              **Wrap Up/Prize Drawings/Adjourn**

## **ACCOMMODATIONS**

The conference will be held at the Antlers Hilton, 4 South Cascade Avenue, located off I-25 and Bijou Street, Colorado Springs, Colorado.

### **Reservations**

You must make your own hotel reservations by calling the hotel directly at 1-866-299-4602 or 719-955-5600. Be sure to clearly identify yourself as a member of the IBCEF Conference to qualify for the special group rate.

The room block cut-off date for the conference is **Thursday, April 1, 2010**. Any rooms reserved after this date may not receive the special rate for the conference. **Make your reservations early.** The following rate will apply for the conference:

Standard	\$139	Standard Mountain View	\$149
Corner King	\$159	Corner King Mountain View	\$169

The above rate is subject to the applicable state and local occupancy taxes currently 9.4%. *Cancellations must be made by 6:00 p.m. on the day of arrival. Any reservation not canceled by 6:00 p.m. the day of arrival is subject to forfeiture of deposit or charged one night's room and tax. Hotel check-in time is 3:00 p.m. and checkout time is Noon. Early check-in is based on a "space available" basis and will not be guaranteed. Check-in after 3:00 p.m. on day of arrival requires a guarantee of a one-night room deposit.*

### **Parking**

Please be aware – the hotel charges for parking. Valet parking is available for \$15.00 overnight with in and out privileges or \$5.00 for self-parking with in and out privileges.

### **DRESS**

Dress for the conference is casual (jeans are appropriate). Bring a jacket, as the weather is unpredictable and ever changing.

# 22nd Annual Agricultural and Natural Resources Conference Registration Form

## Thursday and Friday, April 22 and 23, 2010

### Full Conference Registration Fee

#### Participant Rate

\$200 first registrant\*                      \$175 for each additional registrant from same organization\*

\$175 IBCEF Career Banker Network Member – individual banker must be a member of CBN

#### Non-participant Rate

\$300 first registrant                      \$275 per each additional registrant from same organization

**Bank Customer and Spouse**  
couple registration fee: \$175

**Bank Customer or Student**  
registration fee: \$100

### Thursday Only Registration Fee

#### Participant Rate

\$150 per registrant                      \$100 IBCEF Career Banker Network Members – individual banker must be a member of CBN

#### Non-participant Rate

\$200 per registrant

### Friday Only Registration Fee

#### Participant Rate

\$100 per registrant                      \$75 IBCEF Career Banker Network Members – individual banker must be a member of CBN

#### Non-participant Rate

\$150 per registrant

\*Members of the following associations please use participant rate: IBC, CBAK, NICBA, ICBA.

**Tax Deduction:** The IRS requires a notice on all registration forms, which informs the attendee of the amount of the registration fee representing food and beverage that is deductible as an ordinary business expense. The estimated cost of your registration is \$100. Under current tax law 50% of this amount is deductible as an ordinary business expense.

Name: \_\_\_\_\_

Email Address: \_\_\_\_\_

Bank/Company: \_\_\_\_\_

Address: \_\_\_\_\_

Phone Number: \_\_\_\_\_ Fax Number: \_\_\_\_\_

### **Additional Attendee(s) from same organization**

Name: \_\_\_\_\_

Email Address: \_\_\_\_\_

Name: \_\_\_\_\_

Email Address: \_\_\_\_\_

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\*Register me for (*please circle*) the entire conference, Thursday only, Friday only. If more than one person from your organization is attending the first banker must pay \$200. Enclosed is payment in the amount of: \$\_\_\_\_\_.  
Check here \_\_\_\_\_ to be invoiced.

Registrations must be received by **Friday, April 10, 2009**. Written cancellation must be received in the IBCEF office by **March 20, 2009**, for a full refund. NO REFUNDS will be made after **March 20, 2009**, however a substitute may attend. The IBCEF reserves the right to cancel any program for which there is insufficient funds to cover the expense of the program. In the event of cancellation by IBCEF registration fees will be refunded.

For additional information contact Maelynn Lewis at IBCEF, 303/832-2000. **Mail or fax this form to IBCEF:** IBCEF, 1580 Logan Street, Suite 510, Denver, CO 80203, Fax 303-832-2040.