



Community Bankers
Association of Kansas

Consumer Lending Series: Legal Issues in Collections

WEBINAR OR ON-DEMAND WEB LINK
(LINK INCLUDES FREE CD ROM)

Tuesday, November 22, 2011

12 - 1:30 pm PT
1 - 2:30 pm MT
2 - 3:30 pm CT
3 - 4:30 pm ET

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Banks are always a target for lawsuits – especially regarding consumer collections. Most banks already dislike collection work and today's economy is making matters worse.

A mistake in the collection process can result in substantial damages against the bank. Therefore, understanding the proper legal procedures during each collection phase is imperative. This session will explain all aspects of consumer collections, including the proper steps to initiate the collection process, handling collateral repossession, foreclosing on collateral, exercising the right of setoff, and otherwise pursuing the consumer for collection.

Continuing Education: Attendance verification for CE credits provided upon request.



HIGHLIGHTS

- When is the proper time to start the collection process?
- Advantages of workouts
- Wrongful acceleration and foreclosure
- Conducting self-help repossession under UCC Article 9
- Aspects of a “commercially reasonable” sale
- Exercising the bank's right of setoff
- What if the consumer files bankruptcy?

WHO SHOULD ATTEND?

This informative session will be useful to loan officers at all levels, loan operations employees, credit administration personnel, collection staff, compliance officers, attorneys, and others involved with the collection process.

MEET THE PRESENTER

**Elizabeth Fast, JD & CPA,
Bankers Choice**



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