



## UCC Issues: What Every Lender Should Know

WEBINAR – ON DEMAND WEB LINK & FREE CD ROM

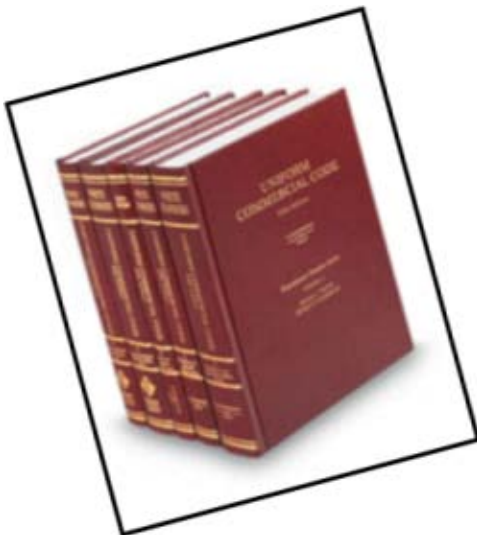
**Thursday, August 12, 2010**

12 - 1:30 pm PT  
1 - 2:30 pm MT  
2 - 3:30 pm CT  
3 - 4:30 pm ET

How can your bank protect its lien priority in collateral? This session will teach your lenders how to obtain and properly perfect a security interest in UCC collateral, including accounts, stocks and mutual funds, equipment, inventory, accounts receivable, general intangibles, and farm products. Learn about situations where filing a UCC-1, taking possession, or obtaining a third-party control agreement is required for perfection.

What happens when the loan goes bad? A mistake in the repossession process can cause your bank to lose its right to go against the debtor for a deficiency and cause substantial damages to your bank. The repossession process will be covered, starting with the decision to foreclose and ending with the sale of collateral at a private or public sale.

**Continuing Education: Attendance verification for CE credits provided upon request.**



### HIGHLIGHTS

- Requirements of UCC Article 9
- Creating the security interest
- Perfecting the security interest – when is possession, filing, or third-party control required?
- How to create a purchase money security interest with priority
- Conducting self-help repossession
- Requirements of a “commercially reasonable” sale

### WHO SHOULD ATTEND?

This informative session is useful for loan officers at all levels, loan operations personnel, credit administration personnel, and others involved in the credit process.

## **MEET THE PRESENTER**

**Elizabeth Fast, JD & CPA  
Bankers Choice**



[Click Here To Register](#)

[\*\*CLICK HERE TO LEARN MORE ABOUT YOUR REGISTRATION OPTIONS\*\*](#)